JOB DESCRIPTION

Pre-Sales Executive

HIVE Business Solution

SHIFT	**NIGHT SHIFT**	**PROCESS**	**US-BASED CUSTOMERS**
ELIGIBILITY	**12TH PASSED / GRADUATE**	**EXPERIENCE**	**FRESHERS & EXPERIENCED**

Job Overview

We are looking for a confident and customer-focused **Pre-Sales Executive** to connect with US-based customers through inbound and outbound calls, understand their requirements, and assist them throughout the pre-sales process.

Key Responsibilities

- Handle inbound and outbound calls with US-based customers.
- Understand customer requirements and provide relevant information about services.
- Explain service features, benefits, and offerings clearly to customers.
- Meet assigned performance and quality standards.

Requirements

- Strong verbal communication and interpersonal skills.
- 12th passed or graduate.
- Freshers and experienced candidates can apply.
- Comfortable communicating with US-based customers through inbound and outbound calls.
- Good customer-handling and active listening skills.

Job Details

- **Shift:** Night Shift
- **Salary:** Competitive salary with performance-based incentives.
- **Process:** US-based customers through inbound and outbound calls.

JOIN HIVE BUSINESS SOLUTION
Be part of a customer-focused team serving US-based customers.